

Institutional stove prices (from 1st March 2015)

Product	Capacity (litres)	Retail Price (KShs)
All-metal stove	300	349,850
	250	318,450
	200	269,850
	150	179,850
	100	169,450
	50	133,850
Brick-lined stove	200	169,500
	100	124,500
Heavy-duty 'Hoteli'	50	56,500
Standard 'Hoteli'	30	24,500
'Mama' 2-pot stove	25	47,500
	12	29,500
Free-standing water heater	120	77,000
Chimney jacket water heater	80	49,000
	70	44,000
	35	38,000

Prices **include** VAT, installation and training of cooks

Prices **exclude** costs of delivery, which can be arranged at competitive rates

VAT exemption for export orders and diplomatic clients

How many stoves do I need?

50-100 people	1 x Mama 25 1 x 50 litre 1 x 100 litre
100-200 people	1 x Mama 25 1 x 50 litre 2 x 100 litre
200-300 people	1 x Mama 25 1 x 50 litre 1 x 100 litre 1 x 200 litre
300-400 people	1 x Mama 25 1 x 50 litre 2 x 100 litre 1 x 200 litre
400-600 people	1 x Mama 25 1 x 50 litre 1 x 100 litre 2 x 200 litre
600-750 people	1 x Mama 25 1 x 50 litre 2 x 100 litre 2 x 200 litre
750-900 people	1 x Mama 25 2 x 50 litre 2 x 100 litre 4 x 200 litre